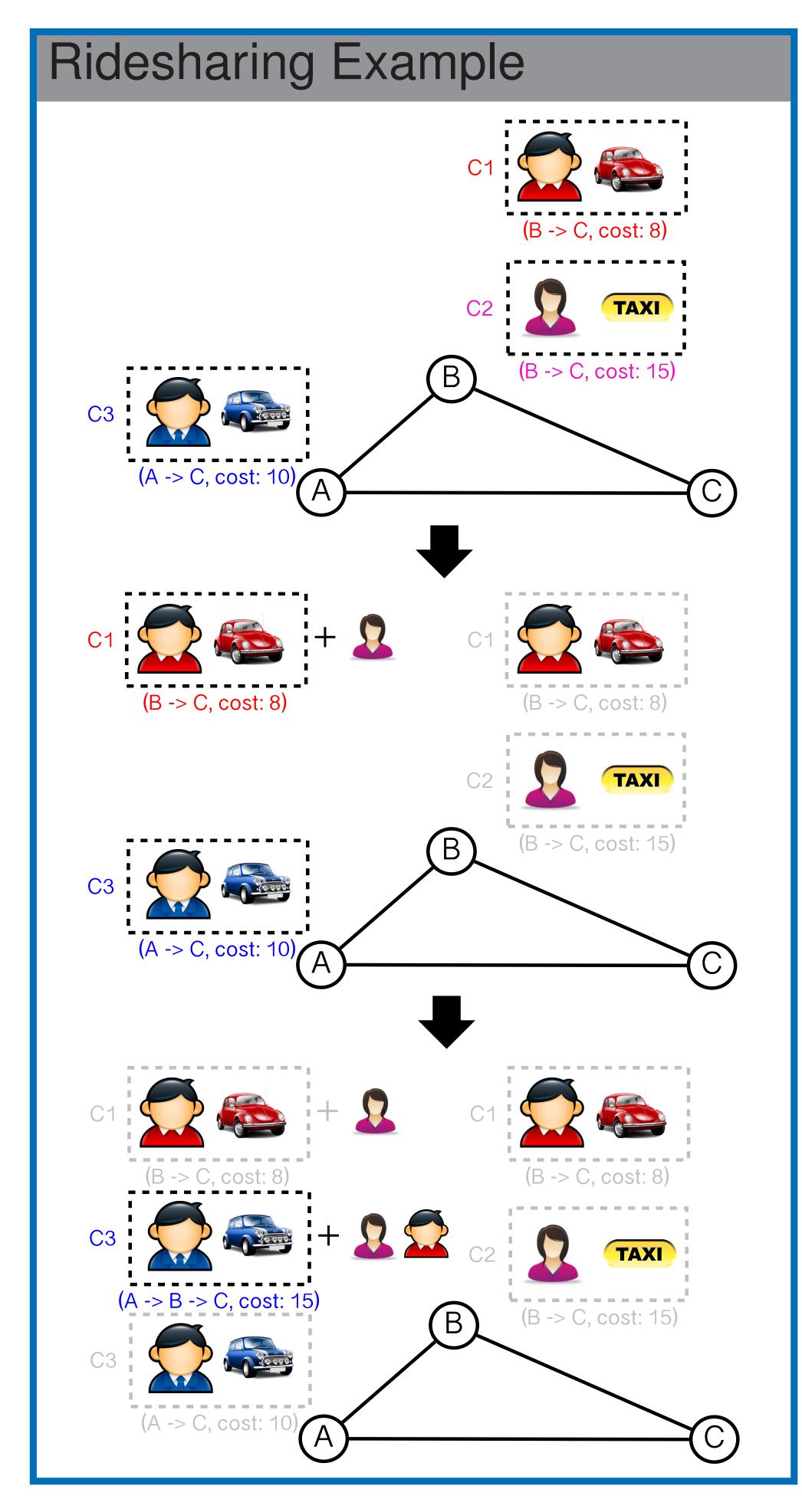


# Incentives in Ridesharing with Deficit Control

Dengji Zhao, Dongmo Zhang, Enrico Gerding Yuko Sakurai and Makoto Yokoo Kyushu University, Uni. of Southampton & Uni. of Western Sydney





# **Our Contributions**

### We proposed

- 1. the first comprehensive ridesharing model studied from a pure game-theoretic point of view.
- 2. **auction-based ridesharing** system incentivizing participation.
- 3. **flexible deficit control** rather than completely remove deficit.

We showed that although VCG mechanism meets most of our goals, it leads to very high deficit. Therefore, we designed **two alternatives with flexible deficit control**:

- 1. Serial dictatorship mechanism with fixed payments.
- 2. VCG with reserve prices.

# The Model

## **Ridesharing Market**

- 1) Route map: a graph G = (L, E),
  - *L*: stopping points/locations,
  - *E*: routes between stopping points,
  - w(e): time required to travel via  $e \in E$ .

2) Commuter *i*'s trip:  $\theta_i = (l_i^d, l_i^a, t_i^d, t_i^a, c_i, q_i)$ 

- $l_i^d, l_i^a \in L$ : departure and arrival **locations**,
- $t_i^d, t_i^a$ : earliest departure, latest arrival time,
- $c_i \in \mathbb{R}^+$ : travel **cost** to finish the trip,
- $q_i \in \mathbb{N}$ : extra **seats available** on the trip.

3) Each commuter is allocated as:

- **driver**: drives and takes riders
- **rider**: goes with drivers
- unmatched: goes with his original mode

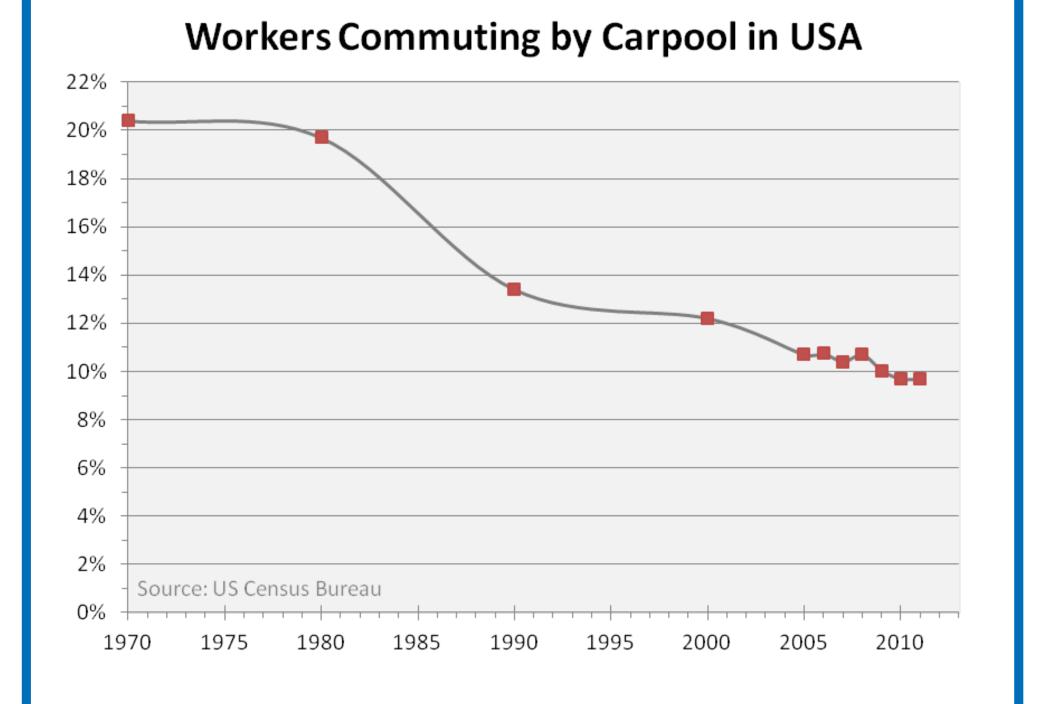
4) The **valuation** of a

- driver: detour cost
- rider: cost saved

# Serial Dictatorship Mechanism with Fixed Payments

Given predefined fixed payments  $p^0 \ge 0$  (for riders) and  $p^1 \le 0$  (for drivers), the allocation is determined as follows:

- 1. Define the set of (potential) drivers and riders **independently of their trip information**.
- 2. Order potential drivers and riders independently of their trip information.
- 3. Maximize drivers utility according to the order and their trips (the order of riders is used for tie breaking).



- Australia (Queensland) will end ridesharing/transit lanes.
- The average car carries just 1.6 people.

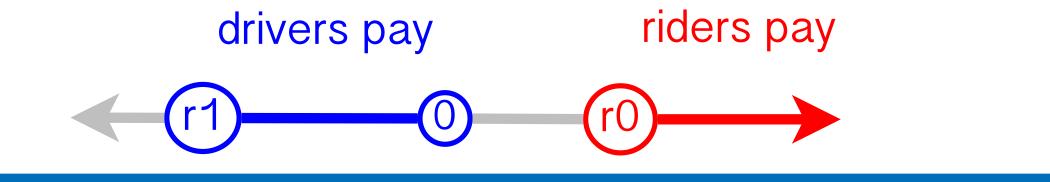
Although the market share of ridesharing is not promising, there is a very BIG potential/demand of further development:

#### 4. Each rider/driver gets the fixed payment $p^0/p^1$ .

# VCG with Reserve Prices

Given predefined reserve prices  $r^0 \ge 0$  (for riders) and  $r^1 \le 0$  (for drivers), choose the most efficient ride-matching/allocation such that

- 1. for each rider *i*, she/he pays at least  $r^0$ .
- 2. for each driver j, she/he receives at most  $-\delta_j r^1$ , where  $\delta_j$  is j's detour time cost over his original shortest travel time.



# **Properties of Our Mechanisms**

#### **Serial Dictatorship Mechanism with Fixed Payments:**

- truthful and individually rational
- better deficit control than VCG
- very inefficient

#### **VCG with Reserve Prices:**

- More than 600 ridematching services in US in 2011.
- European ridesharing platform providers Carpooling.com and BlaBlaCar claimed more than 6 million users in 2012.
- *BlaBlaCar* arranges 400,000 rides a month, equal to 1,000 French high-speed trains.

Problems of Existing Ridesharing

- Flexibility, reliability, safety and privacy,
- Complicated ride-matching and ride arrangement,
- No free market competition.

• truthful iff  $r^0 \ge -r^1$ .

Otherwise, the manipulation gain is bounded (max $(-r^1 - r^0, \delta_i^{max}(-r^1 - r^0)))$ ).

• weakly budget balanced without detour. Otherwise, deficit is bounded  $(-n_d \delta^{max} r^1 - n_r r^0)$ . • more efficient as  $r^0 + r^1$  decreases.

Note that, both fixed prices and reserve prices can be defined dependent on the allocation.

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